BIOS

Be secured. Be assured

TRANSFORMING BUSINESS WITH MANAGED SECURE CLOUD SERVICES

Where we come from…

Where we are today…

TRUSTED 400 private & public COMPANIES

2020 NPS - 8.65 Customer Satisfaction

10,000 servers & endpoints under management

Assured 24x7 NOC and SOC in Dubai & Banglore

20 years Experience delivering end-to-end technology solutions

100+ Technical Experts

Secured 24x7 SOC
SIEM as a Service
Vulnerability scanning

5 cloud platforms in UAE, Saudi Arabia and Oman

No.1 Cloud & Managed Service Provider

BIOS MULTI-CLOUD

CLOUDHPT HIGH PERFORMANCE TECHNOLOGY

TECHNICAL EXPERTS Azure aws

Cisco Master Managed Service Provider, Gold Partner, Cloud Partner

VEEAM Gold Partner

solarwinds Elite Partner

Zerto Gold Partner

Industry recognition

Gartner Magic Quadrant 3 YEARS RUNNING DRaaS

Cisco Service Provider of the year

Cisco Cloud Provider of the year

VEEAM Provider of the year

ISO 9001 ISO 27001 ISO 27017 ISO 27018 PCI

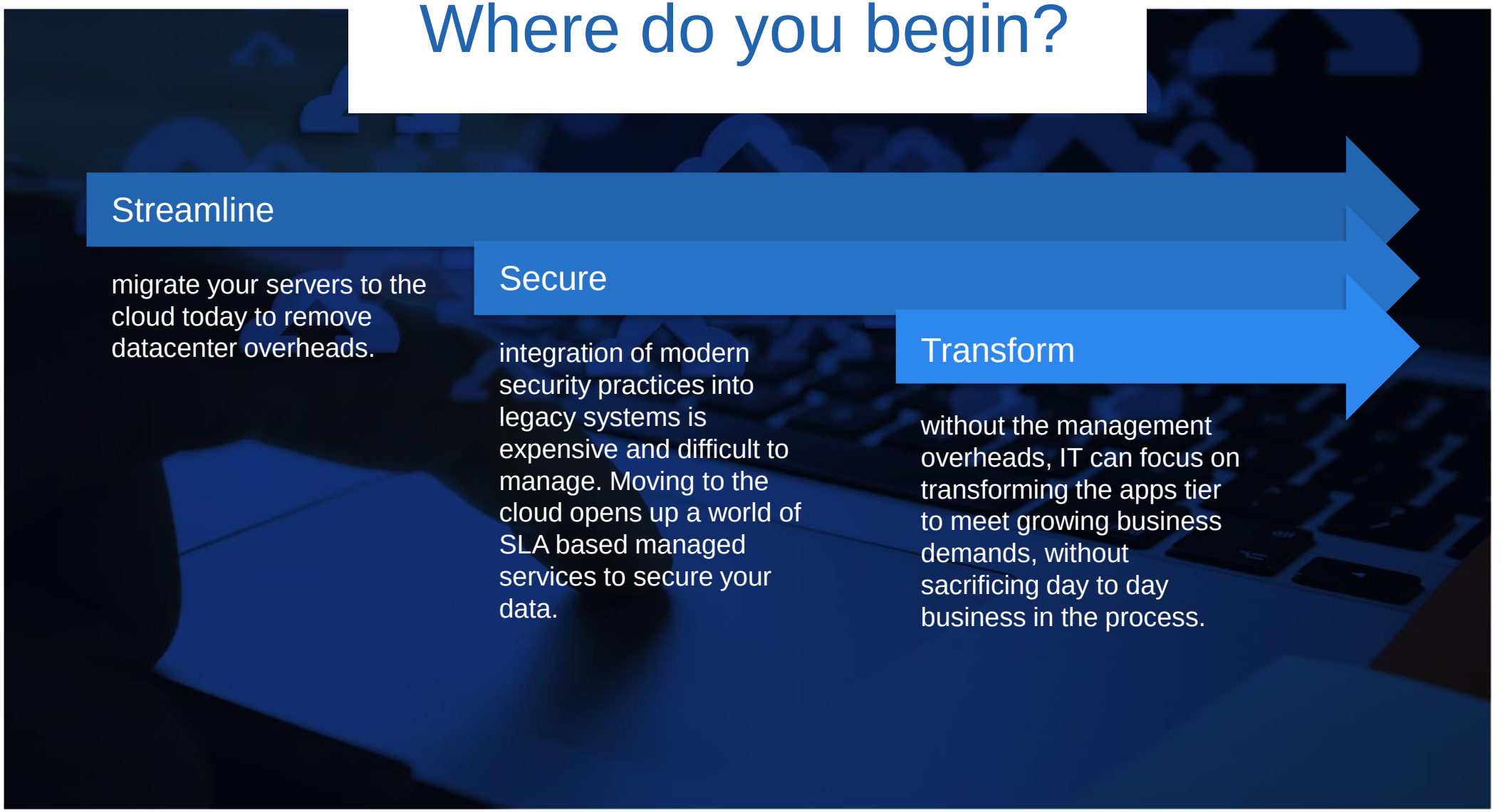
Cloud - The great equalizer

Globally, markets are changing, new technologies are disrupting established business practices and changing our very way of life.

The driver behind all of these changes is out there for all to see: new applications, processes and technologies; all powered by the cloud.

The cloud provides opportunities to all businesses to modernize their IT systems, to automate and streamline business processes and reduce costs.

Where do you begin?



Streamline

migrate your servers to the cloud today to remove datacenter overheads.

Secure

integration of modern security practices into legacy systems is expensive and difficult to manage. Moving to the cloud opens up a world of SLA based managed services to secure your data.

Transform

without the management overheads, IT can focus on transforming the apps tier to meet growing business demands, without sacrificing day to day business in the process.

What we believe…

That almost all Organizations will move to the Cloud because of two main drivers:

Decrease Costs

Remove Capital Expenditure Costs and drive down Operational Costs (& time)

Increase Profits

Have an IT platform ready for current and future digital transformation/ initiatives

Our unique Value Proposition is that we combine our Managed and Security Services with our Cloud Offering to help our clients move to and run on the cloud, so that they can free up time and money while having a perfect platform for digital transformation.

We do this by providing IT-as-a-Service, backed by a SLA, uniquely, for a fixed monthly fee.

We think that… it's a multi-cloud world

Needs to be Secured

Work from Anywhere with 24x7 support

Use new Apps to improve business process

Retire DCs and save money and improve SLAs

Invest in apps backed by SLA. Not operating infrastructure.

The Services we provide to reduce costs and provide a digital platform

Assist

24x7 Helpdesk with centralized ticketing & monitoring, AV and Anti Malware, App Support

Assured

24x7 NOC, centralized ticketing & monitoring, Alerting, Monthly Reporting & Proactive work

CLOUD HPT
HIGH PERFORMANCE TECHNOLOGY

VMware based cloud located across the GCC for IaaS, DRaaS & BaaS in the best DC's supporting 10,000+ workloads

BIOS
MULTI-CLOUD

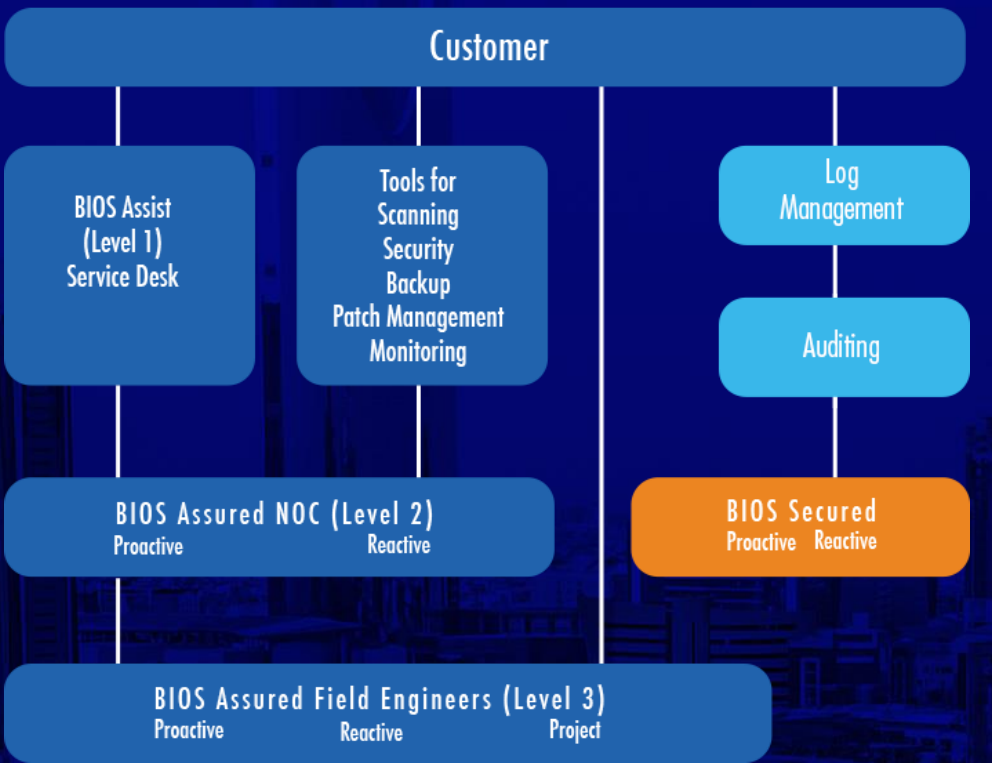
VMware based set of tools, process and personal to migrate to M365, manage and cost optimize

Secured

Big Data and AI based Elastic Log Management combined with continuous auditing and vulnerability scanning across the estate

How we deliver our services...

At the heart of everything we do is our Managed Service practice



CloudHPT

What is it? – A Managed Secure cloud platform located in Dubai, Abu Dhabi, Riyadh, Jeddah and Muscat

What are the features? – Managed IaaS with fixed price billing and 24x7 monitoring and support, Disaster Recovery Services that feature on the Gartner Magic Quadrant

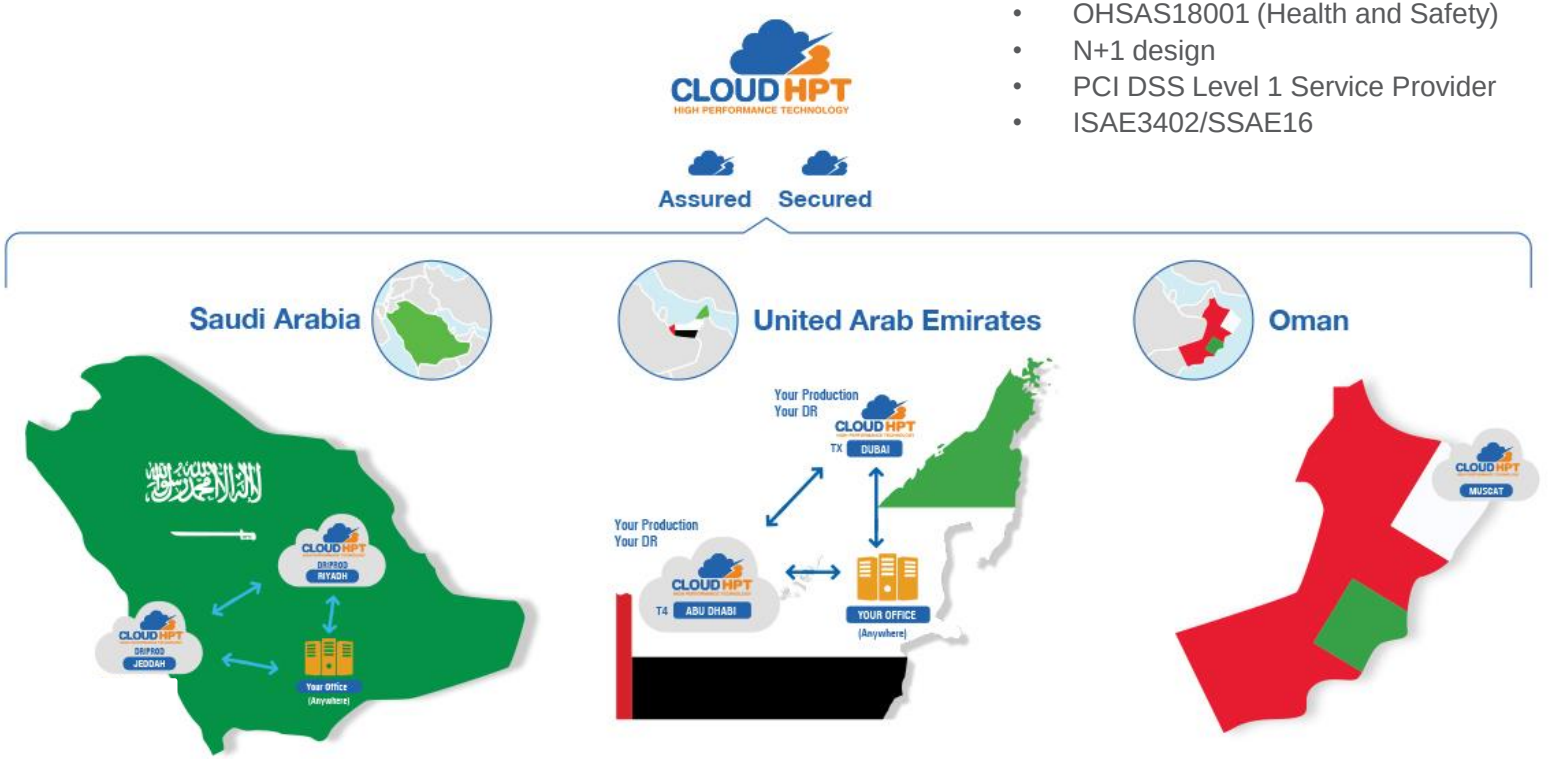
Why should you use it? – Provides an easy to consume cloud offering that allows you to decommission the datacenter and move to cloud whilst reducing running costs by 50%. Paves the way for organizations to focus on digital transformation.

Who else uses it? – over 400 businesses inc Planet Payment, ADNIC, Louvre Abu Dhabi, PWC, TOTAL, etc.

Our Cloud Footprint

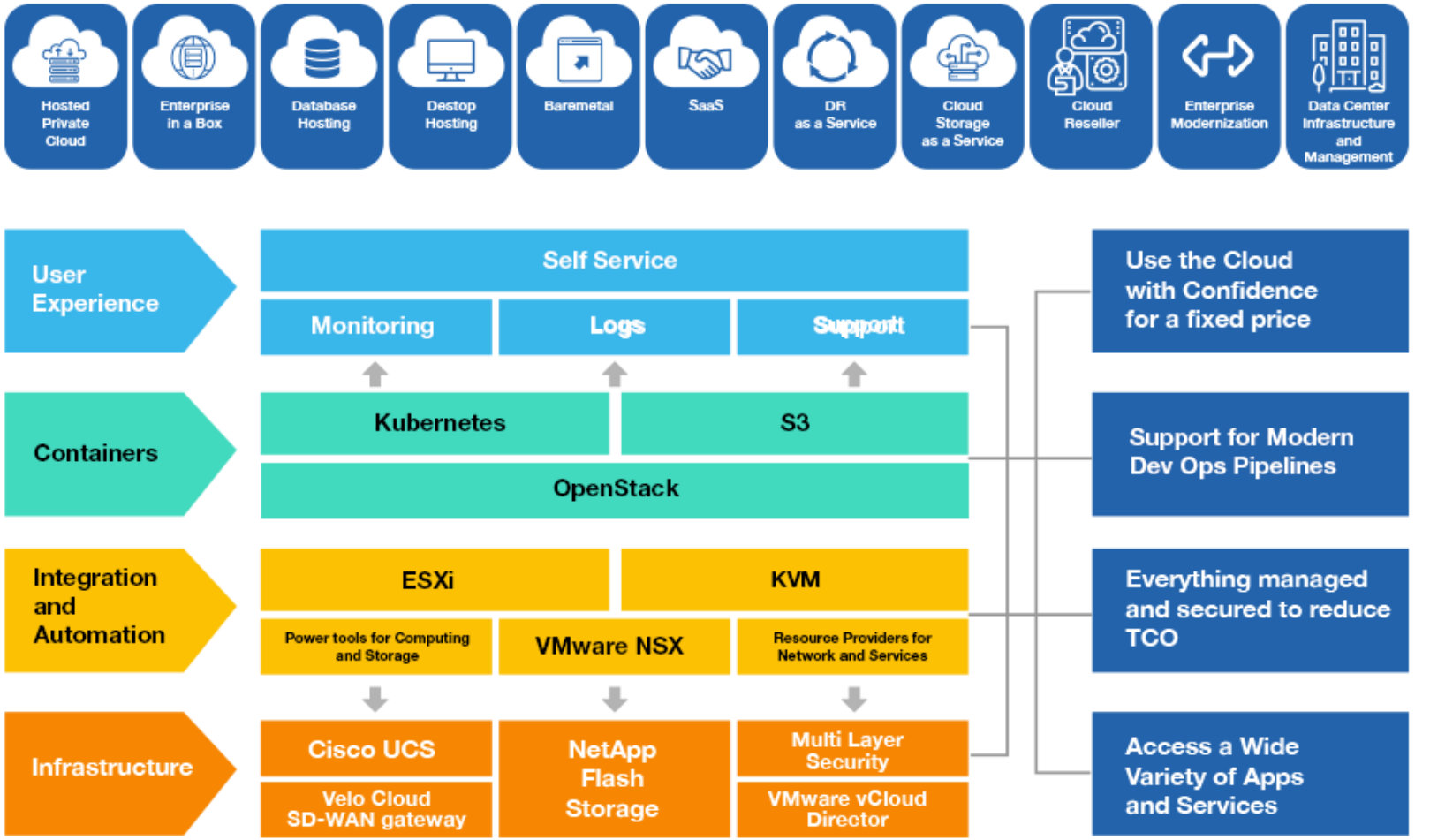
All Datacenters are certified Tier 3/4 by the Uptime Institute:

- DC uptime is 99.999%
- ISO9001 (Quality Management)
- DC is Tier 3
- ISO 27001 (Information Security)
- Data doesn't leave country borders
- OHSAS18001 (Health and Safety)
- N+1 design
- PCI DSS Level 1 Service Provider
- ISAE3402/SSAE16



CLOUD HPT
HIGH PERFORMANCE TECHNOLOGY

CloudHPT - Overview



CloudHPT – Deployment Options

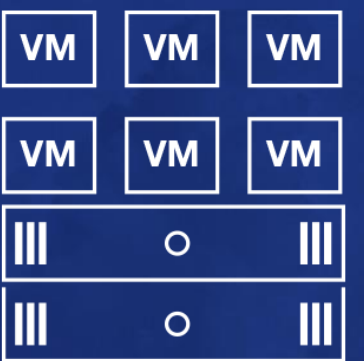
Hybrid-Cloud Deployment Options

Shared Hosting

- Normal cloud deployment
- Suitable for almost all workloads
- Lowest price-point

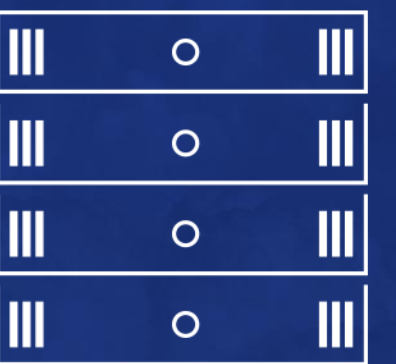
Reserved Hosting

- Designed for high compliance
- Additional security features
- Higher price per GB vRAM than shared

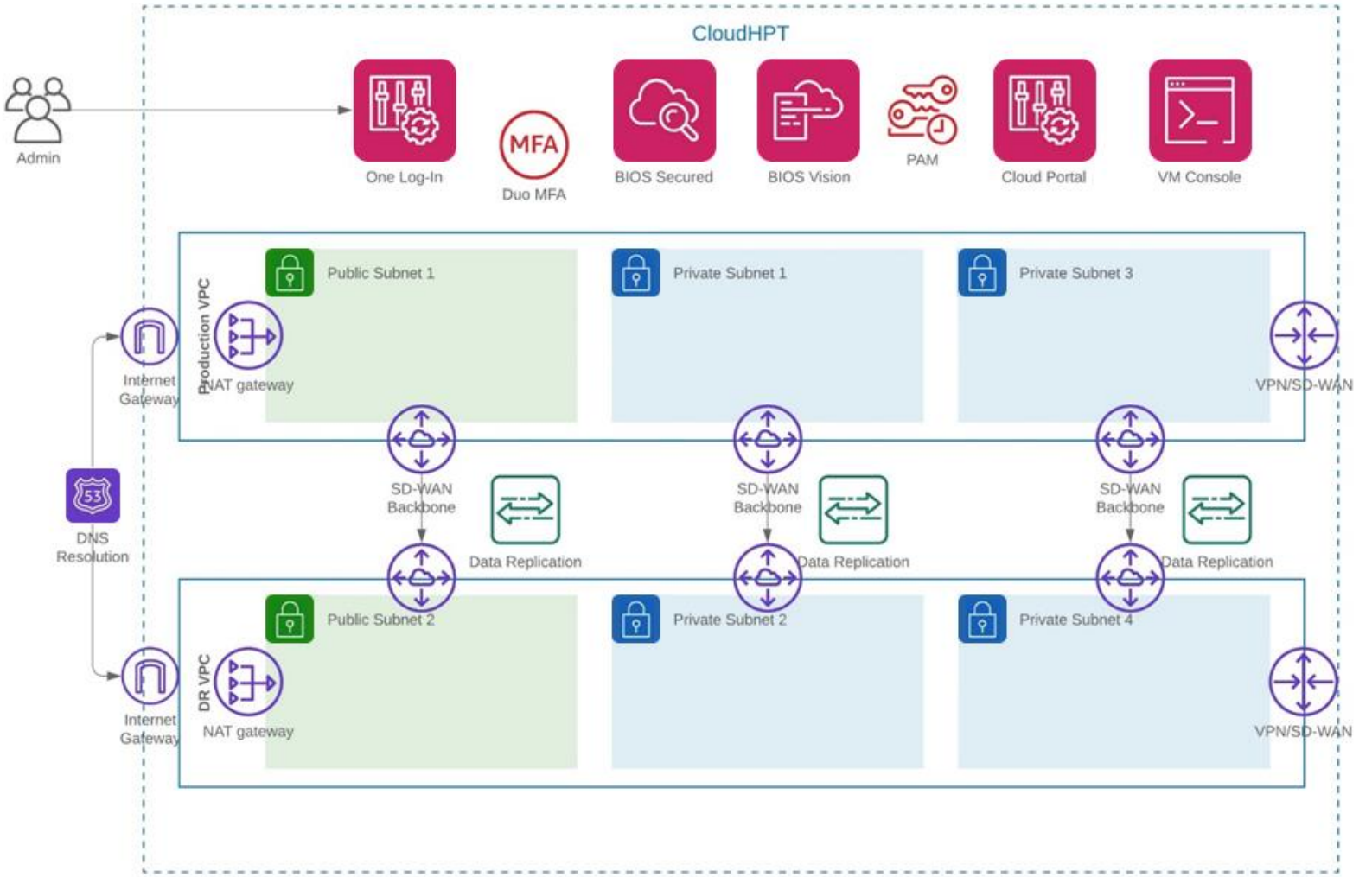


Physical Hosting

- For legacy workloads that require baremetal installation
- High performance DB clusters
- Container deployment (K8)



CloudHPT – Example VPC



CLOUD HPT
HIGH PERFORMANCE TECHNOLOGY

Key Differences versus a Hyperscaler

MORE AFFORDABLE Our cloud solutions tend to be **30-40%** more affordable then comparable offers from hyperscalers

Comes fully managed so no cloud skills required

SECURITY as a Service as a standard

NO BILLSHOCK
CloudHPT comes with a fixed monthly cost for ease of consumption. No hidden fees.

HYBRID CLOUD OPTIONS Mix built environment allow for dedicated storage of compute mixed with cloud.

VERSATILITY YOU'RE USED TO
Native
vmware
ORACLE
SAP HANA
environments

TURNKEY
Hyperscalers must rely on partners. CloudHPT is a managed and secure turnkey solution.

Baremetal servers and collocation options

vmware end to end

EASE OF MIGRATION Our engineers use removable storage for seeding which makes migration quick and simple.

Multicloud portal for cross cloud integration

BIOS Multi-Cloud

What is it? – A 24x7 Managed Service for public cloud deployments such as M365 and Azure.

What are the features? – Monitoring and alert management with ITIL SLAs, proactive maintenance and system administration with monthly reports

Why should you use it? – remove the need to build non-essential cloud management skills in house, obtain expertise at a fraction of the cost, get protected 24x7 with governance over cost of using public cloud

Who else uses it? – Codebase, a Fintech that operates internationally and has to use public cloud to deliver in-country services

Partnerships and Certifications

Gold Partner & Master MSP

Magic Quadrant for DRaaS

Cloud Service Provider Partner

Only Elite Partner in the Middle East

CloudHPT Datacenter Provider

Enterprise Partner

Cloud Service Provider

Azure Expert MSP

ISO 9001:2015 MANAGEMENT SYSTEM PECB MS CERTIFIED

ISO/IEC 27001:2013 MANAGEMENT SYSTEM PECB MS CERTIFIED

ISO/IEC 27017:2015 CODE OF PRACTICE PECB MS ATTESTED

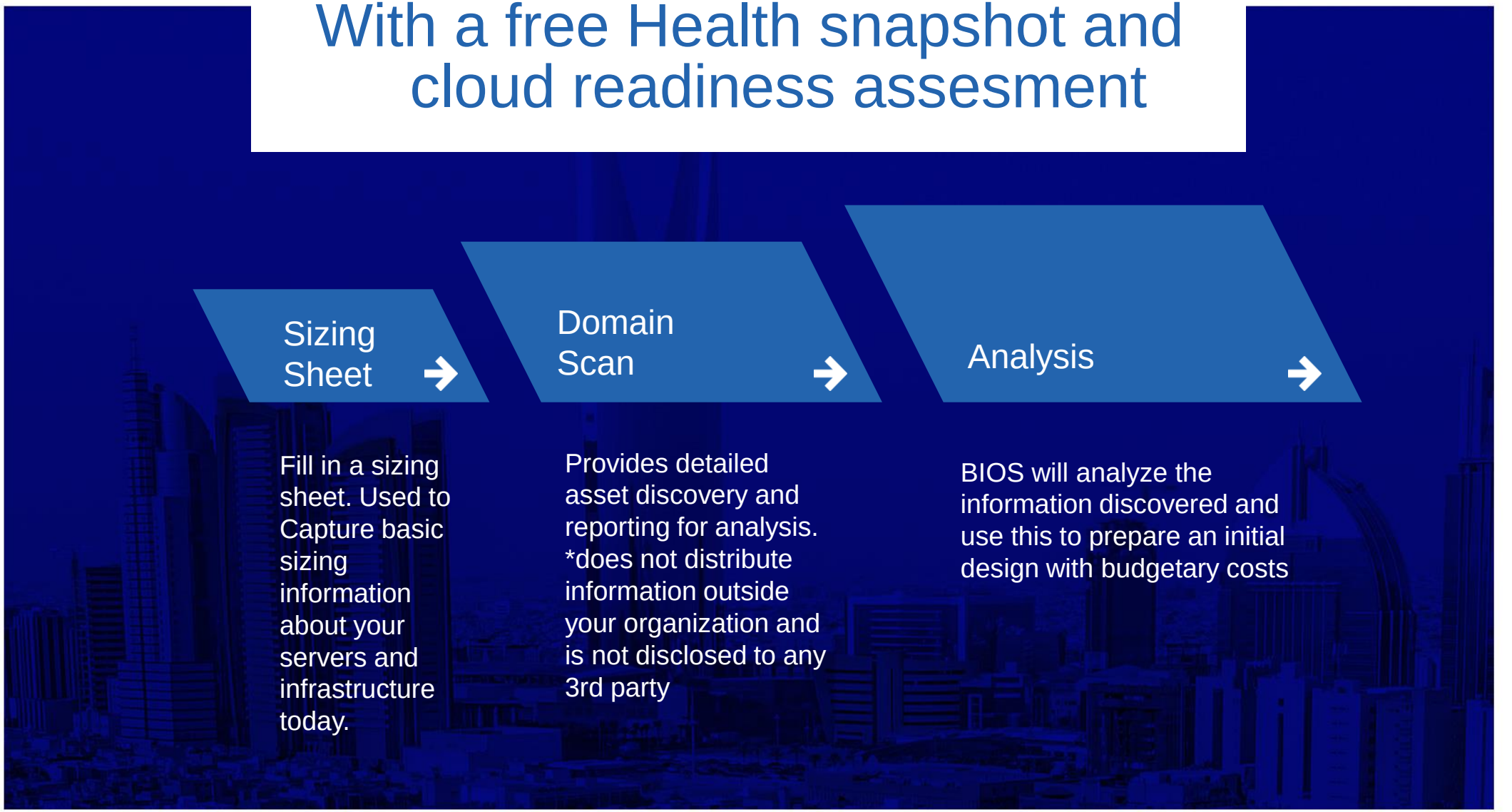
ISO/IEC 27018:2019 CODE OF PRACTICE PECB MS ATTESTED

STAR LEVEL ONE: SELF-ASSESSMENT
STAR LEVEL ONE
SECURITY TRUST ASSURANCE & RISK

Who enjoys our services

Nestlé
Carrefour
Tax Free planet
EMICOOL
AKI الخياط للإستثمار AL KHAYYAT INVESTMENTS
DMCC
ماجد الفطيم MAJID AL FUTTAIM
Zand
FSS POWERING PAYMENTS
pwc
Grant Thornton
NAS neuron Health Services
بيورهيلث purehealth
ASITE Get to it
Hertz
NEXtCARE Your Health Managed with Care
مستشفى كينغز كوليدج لندن King's College Hospital London
COMARCH
LANDMARK GROUP
سلامة SALAMA
sky news عربية
InterSystems
الاتحاد للتأمين UNIONINSURANCE
منطقة عجمان الحرة Ajman Free Zone
AUDI VOLKSWAGEN MIDDLE EAST
Al Rostamani INTERNATIONAL EXCHANGE
جاشنمال JASHANMAL
EAGLE HILLS

With a free Health snapshot and cloud readiness assesment



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